



Alan Levine
Chairman,
President and Chief Executive Officer

303 Med Tech Parkway
Suite 300
Johnson City, TN 37604
tel 423.302.3423
fax 423.302.3447

balladhealth.org

November 5, 2021

The Honorable Lisa Piercey, MD, MBA, FAAP
State Health Commissioner
Tennessee Department of Health
710 James Robertson Parkway
Nashville, TN 37243

The Honorable M. Norman Oliver, MD, MA
State Health Commissioner
Virginia Department of Health
109 Governor Street
Richmond, VA 23219

The Honorable Herbert H. Slatery
Attorney General and Reporter
State of Tennessee
P.O. Box 20207
Nashville, TN 37202-0207

Re: Submission of Revised Exhibit B Proposal for Tennessee and Virginia

Dear Commissioner Piercey, Commissioner Oliver and Attorney General Slatery:

Pursuant to Section 3.06(c) of the Second Amended and Restated Tennessee Terms of Certification (“TOC”) and Condition #4 of the Virginia Order and Letter Authorizing a Cooperative Agreement (“CA”), Ballad is requesting a modification to Exhibit B. In March of 2020, Tennessee and Virginia temporarily suspended certain provisions of the TOC and CA due to the COVID-19 state of emergency. The Monetary Obligations were among those temporarily suspended provisions. Although the required spending obligations were deferred, Ballad continued to spend dollars towards its plan commitments.

As was committed to in our letters on Fiscal Year 2020 spend dated July 1, 2021 and referenced as item #3 in both Tennessee’s response from August 26, 2021 and Virginia’s response from September 22, 2021, Ballad would like to provide the attached proposal for the modification of the timing of the spending commitments. Ballad has included a PDF file containing the proposed Tennessee Exhibit B and the proposed Virginia Exhibit B.

We remain grateful for support from both Tennessee and Virginia during this unparalleled time and we remain steadfast in our commitments. As always, we welcome any questions or comments that you may have.

The attached letter will be sent in overnight mail.

Sincerely,

Alan Levine
Chairman and Chief Executive Officer

Attachment

cc: Allyson Tysinger
Virginia Senior Assistant Attorney General

Janet M. Kleinfelter
Tennessee Deputy Attorney General

Jim Mathis, COPA Director
Tennessee Department of Health

Judi Knecht, Population Health Program Manager
Tennessee Department of Health

Larry Fitzgerald
Tennessee COPA Monitor

Joe Hilbert, Deputy Commissioner for Governmental and Regulatory Affairs
Virginia Department of Health

Erik Bodin, Director, Office of Licensure and Certification
Virginia Department of Health

Kevin Meyer, COPA Analyst
Virginia Department of Health

Dennis Barry
Southwest Virginia Health Authority

Tim Belisle, EVP & General Counsel
Ballad Health

Marvin Eichorn, EVP, Chief Administrative Officer
Ballad Health

Karen Guske, SVP, COPA Compliance Officer
Ballad Health

Ballad Health

Exhibit B - Revised Tennessee Proposal

	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028	Total
Behavioral Health Services	\$1,000,000	\$2,667,000	\$0	\$9,333,000	\$12,000,000	\$12,000,000	\$12,000,000	\$12,000,000	\$12,000,000	\$12,000,000	\$85,000,000
Children's Services	1,000,000	1,333,000	0	4,667,000	4,000,000	4,000,000	3,000,000	3,000,000	3,000,000	3,000,000	\$27,000,000
Rural Health Services	1,000,000	2,000,000	0	5,000,000	4,000,000	4,000,000	3,000,000	3,000,000	3,000,000	3,000,000	\$28,000,000
Health Research & Graduate Medical Education	0	4,000,000	0	11,000,000	11,000,000	11,000,000	12,000,000	12,000,000	12,000,000	12,000,000	\$85,000,000
Population Health Improvement	1,000,000	1,333,000	0	6,667,000	11,000,000	11,000,000	11,000,000	11,000,000	11,000,000	11,000,000	\$75,000,000
Region-wide Health Information Exchange	0	667,000	0	1,333,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	\$8,000,000
Totals	\$4,000,000	\$12,000,000	\$0	\$38,000,000	\$43,000,000	\$43,000,000	\$42,000,000	\$42,000,000	\$42,000,000	\$42,000,000	\$308,000,000

Ballad Health

Exhibit B - Revised Virginia Proposal

	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026	FY2027	FY2028	Total
Behavioral Health Services	\$1,000,000	\$2,667,000	\$0	\$9,333,000	\$12,000,000	\$12,000,000	\$12,000,000	\$12,000,000	\$12,000,000	\$12,000,000	\$85,000,000
Children's Services	1,000,000	1,333,000	0	4,667,000	4,000,000	4,000,000	3,000,000	3,000,000	3,000,000	3,000,000	\$27,000,000
Rural Health Services	1,000,000	2,000,000	0	5,000,000	4,000,000	4,000,000	3,000,000	3,000,000	3,000,000	3,000,000	\$28,000,000
Health Research & Graduate Medical Education	3,000,000	3,333,000	0	8,667,000	11,000,000	11,000,000	12,000,000	12,000,000	12,000,000	12,000,000	\$85,000,000
Population Health Improvement	1,000,000	1,333,000	0	6,667,000	11,000,000	11,000,000	11,000,000	11,000,000	11,000,000	11,000,000	\$75,000,000
Region-wide Health Information Exchange	1,000,000	667,000	0	333,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	1,000,000	\$8,000,000
Totals	\$8,000,000	\$11,333,000	\$0	\$34,667,000	\$43,000,000	\$43,000,000	\$42,000,000	\$42,000,000	\$42,000,000	\$42,000,000	\$308,000,000