

Proposer Survey Q&A

Below we have addressed some of the questions that were posed to us during our Proposer Survey.

<p>In regards to maintenance request, how is it handled?</p>	<p>The agency (lessee) should submit a ticket through OneView to have a maintenance request property handled. At that point our facilities maintenance team should be reaching out in regards to those requests.</p>
<p>Are you obligated to hold the proposed space until the RFPs are decided? What if a proposer gets an interested party in the interim, are you penalized for leasing?</p>	<p>Please consider RFP Attachment 5.1, Statement of Certification and Assurances, carefully before responding to an RFP. Item 7 states: The proposal submitted in response to the RFP shall remain valid for at least 120 days subsequent to the date of proposal opening and thereafter in accordance with any lease entered into pursuant to the RFP. The 120 days is to ensure fairness to all proposers and to keep all proposal options open during that period. We are, however, willing to listen to a specific request to release a proposer from consideration on a case-by-case basis.</p>
<p>Why can I not submit space and per square foot cost with location on a preliminary basis?</p>	<p>The State is looking to obtain the best deal within the parameters that are set in the RFP. We require that everything be accurate to your knowledge so that we can fairly asses each proposal we receive.</p>
<p>What opportunities are available to other brokerage firms?</p>	<p>An RFP will be available mid-2016 on our website (www.tnrfp.com) for brokerage procurement in each Grand Division of the State.</p>
<p>Is there a list of approved contractor for the state?</p>	<p>The State does not have a list of preferred vendors. The awarded lessor hires the contractor they wish to use for the project.</p>
<p>Can you set a rental range and tenant improvement allowance that you desire on a deal so the landlord will have some direction behind?</p>	<p>The State desires to procure the best deal possible and does not elect to provide a rental range so as to not set limitations to the procurement.</p>
<p>Can the State provide sample floorplans in their RFPs to give the potential landlord a better idea of how the space needs to flow?</p>	<p>STREAM is working to on sample block plans and a narrative to better classify the different space needs into zones. This should help clarify what rooms group together.</p>

4/7/16