

SWC 504 Questions, Responses, and Solicitation Changes

Question	State Response
<p>1. B-number c says tanker may be required to make up to 3 stops. How often by percentage does this happen? Is it just acceptable to have an added “drop charge” for more than one drop so that we can give our best price up front instead of “guessing” how often we are required to drive around the district making multiple stops? Every stop cost us extra freight and we hate to penalize all the stops if only 1 or 2 require it.</p>	<p>This percentage is unknown. The pricing structure will remain for this solicitation.</p>
<p>2. Is it OK to bring 4600 gallon loads? Our trucks can hold the larger amount and wanted to clarify if 4300 gallon is the maximum size load. (makes freight higher if it is only 4300)</p>	<p>This can vary by region as their capacity to hold materials may vary. Confirm with point of contact prior to delivery.</p>
<p>3. E and F – a. state the product must be “derived” from de-sugared sugar beets. What percentage must be derived? Is it 10%, 50%, or 100%? Are we allowed to alter the product in any way or do you want an unaltered product that is all natural as it comes from the sugar manufacture?</p>	<p>This particular commodity has been removed from the solicitation.</p>

<p>4. E and H- h. state the product we sell you meets the “requirements” of the PNS. Please further define this. Do they just have to “meet” the requirements of PNS or “pass” the PNS requirements and be on their qualified product list? There is a big difference of the two definitions of meeting the requirements and passing the requirements. Passing the requirements has much more detail in verification than just meeting the requirements.</p>	<p>This particular commodity has been removed from the solicitation.</p>
<p>5. You state we need “verification” of testing to meet PNS requirements. What labs are acceptable to use by TDOT to verify testing to TDOT? What labs do you use to verify what we send TDOT?</p>	<p>This particular commodity has been removed from the solicitation.</p>
<p>6. How current does testing have to be verified by us the vendor to TDOT?</p>	<p>If you receive a letter from a previously tested product you have three months to respond or your product will be removed from the list.</p>
<p>7. Is testing by labs public knowledge as well as the bids provided by vendors?</p>	<p>The entire bid file is public record.</p>

<p>8. What is the penalty for providing false information?</p>	<p>It will really depend on intent. If false information was intentionally provided in an effort to gain a competitive advantage, a respondent could be debarred or suspended from doing business with the State. Intentionally providing false information can give rise to civil or criminal liability at the State or federal level. If false information was provided, but done so negligently (without intent to deceive), the respondent's response may be deemed non-responsive, but it is unlikely the respondent would be debarred or suspended or otherwise subject to criminal or civil liability absent other facts showing that the false information was the result of gross negligence or wanton conduct.</p>
<p>9. Who can I talk to about technical data information to give TDOT?</p>	<p>Danny Lane is the best contact. He can be reached by phone at 615-350-4175 or by email at Danny.Lane@tn.gov</p>

Changes to the Solicitation

1. Added a new bid factor and term to the terms and conditions relating to the Iran Divestment Act
2. Removed all lines items for juice from de-sugared sugar beets.