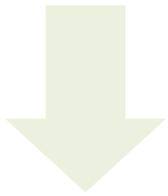




Chris Koczaja
Chief Operating Officer

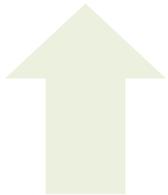
Who is PHG Energy?

Thompson **CAT**



Thompson Machinery's outstanding 65-year history of providing equipment solutions to the construction, power generation, forestry and agricultural industries through engineering and product support excellence.

Nashville based PHG Energy provides R&D, manufacturing, design, installation and ongoing operation and management for gasification systems.



Associated Physics of America's breakthrough and proprietary downdraft gasification technology resulting from years of pure scientific research, proven through extensive equipment utilization in commercial industrial applications.



PHG Energy Waste to Energy Projects

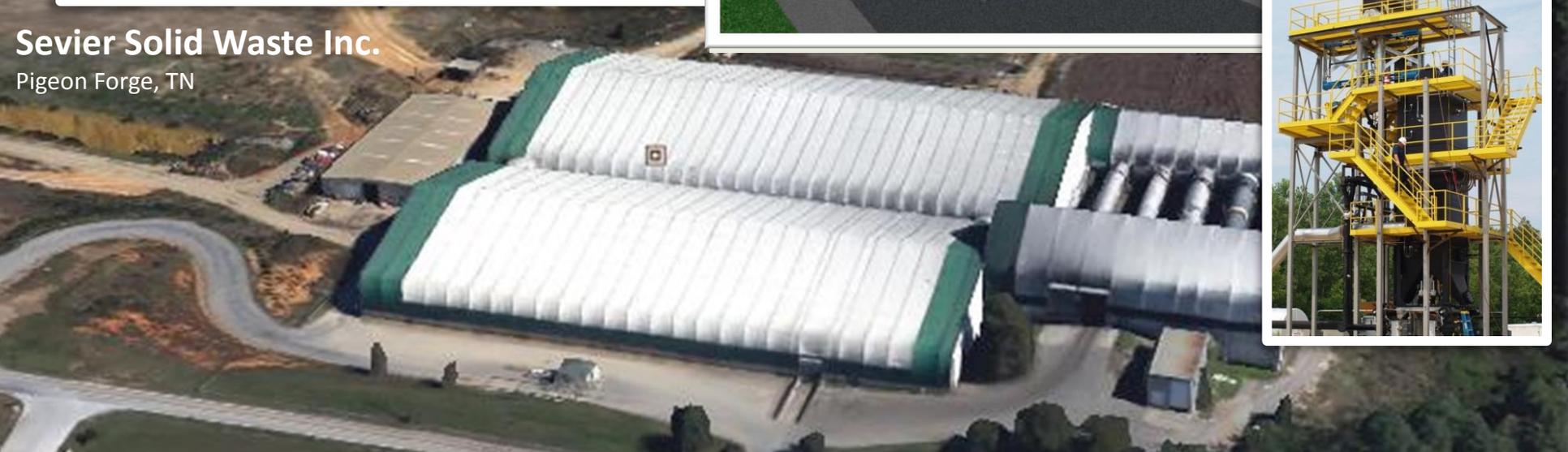


City of Covington
Covington, TN



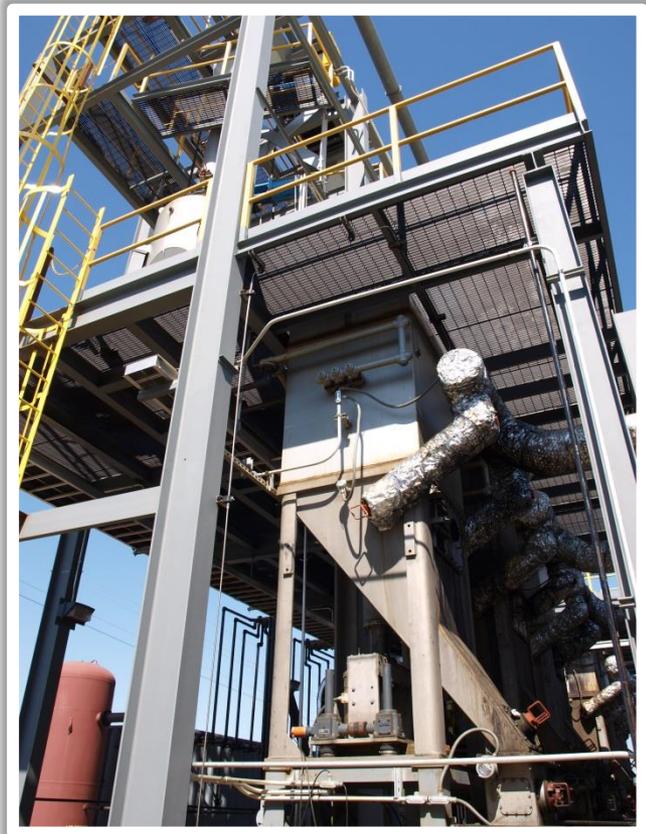
City of Lebanon
Lebanon, TN

Sevier Solid Waste Inc.
Pigeon Forge, TN



What is Gasification?

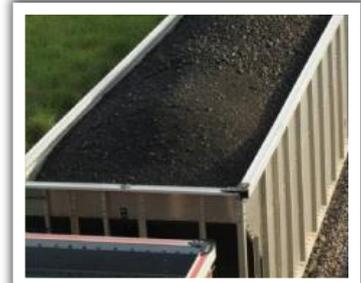
The clean, efficient conversion of biomass into a combustible fuel gas in an oxygen-starved environment



- A thermo-chemical process to produce a clean fuel gas. **This is NOT Incineration.**
- Feedstock flexible of the life of the equipment
- Can retain and retrofit current equipment to use the gas (boilers, kilns, etc.)
- On demand energy generation
- About 95% of what goes in comes out as fuel gas. The other 5% is a charcoal biochar with many uses.
- Can be adapted for future applications

What Can You “Gasify?”

- Woodchips
 - Utility trimmings
 - Scrap pallets/Construction
 - Bark or waste wood
 - Commercial waste
- Agricultural and animal waste
- Scrap tires and rubber products
- Food processing and other manufacturing waste
- Switchgrass, miscanthus and other purpose-grown energy crops
- Mixtures improve performance



Using The Fuel Gas:

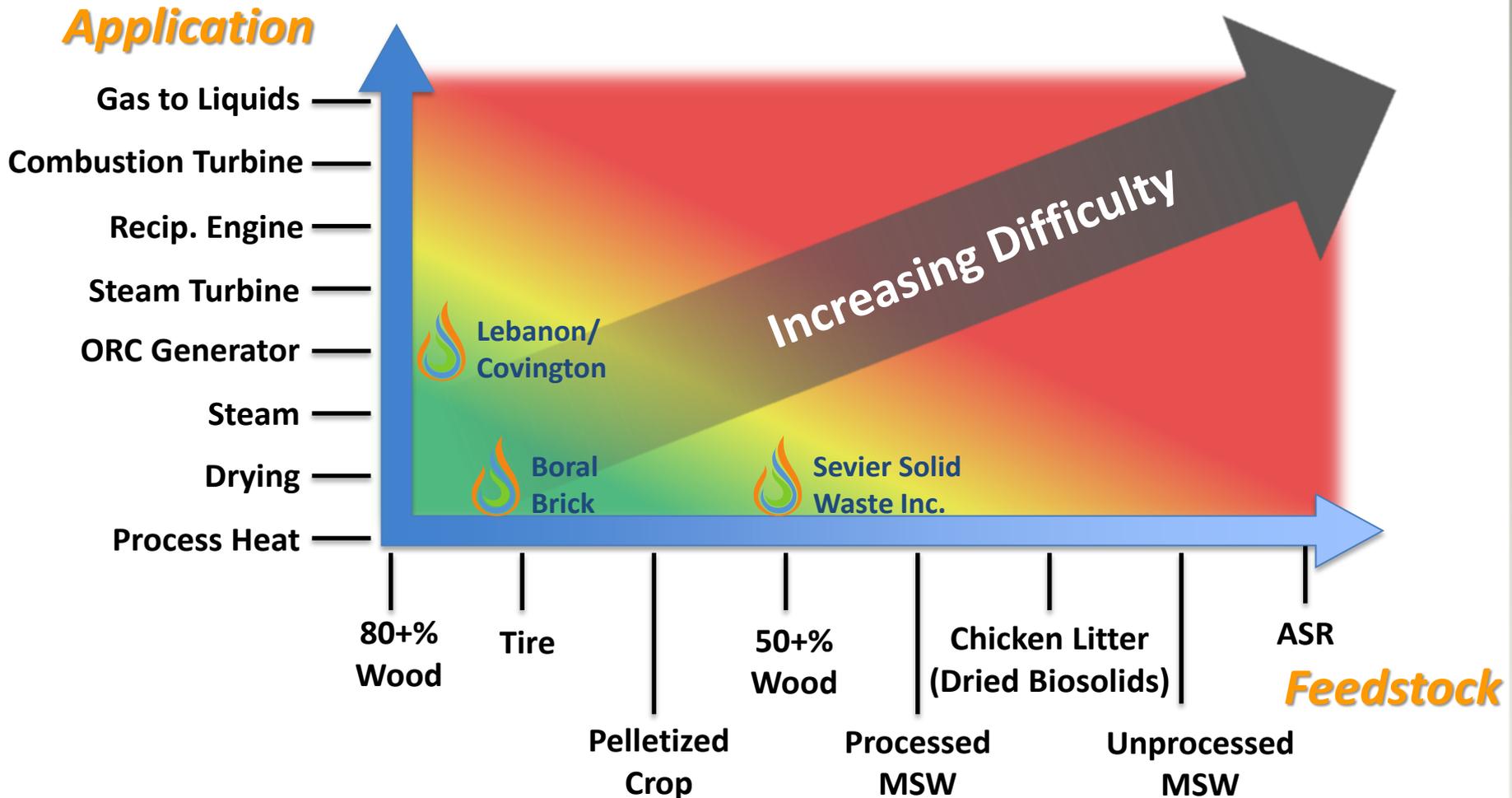
Currently Being Utilized Here and Worldwide

- **Electricity:** Gas or steam turbines and ORC generators
- **Steam:** Boiler and community heating systems
- **Direct Thermal:** Kiln Operations & Sludge Dryers
- **Combustion:** Industrial thermal oxidizers



Project = Feedstock + Application

DRIVING vs. DRIVEN Variables



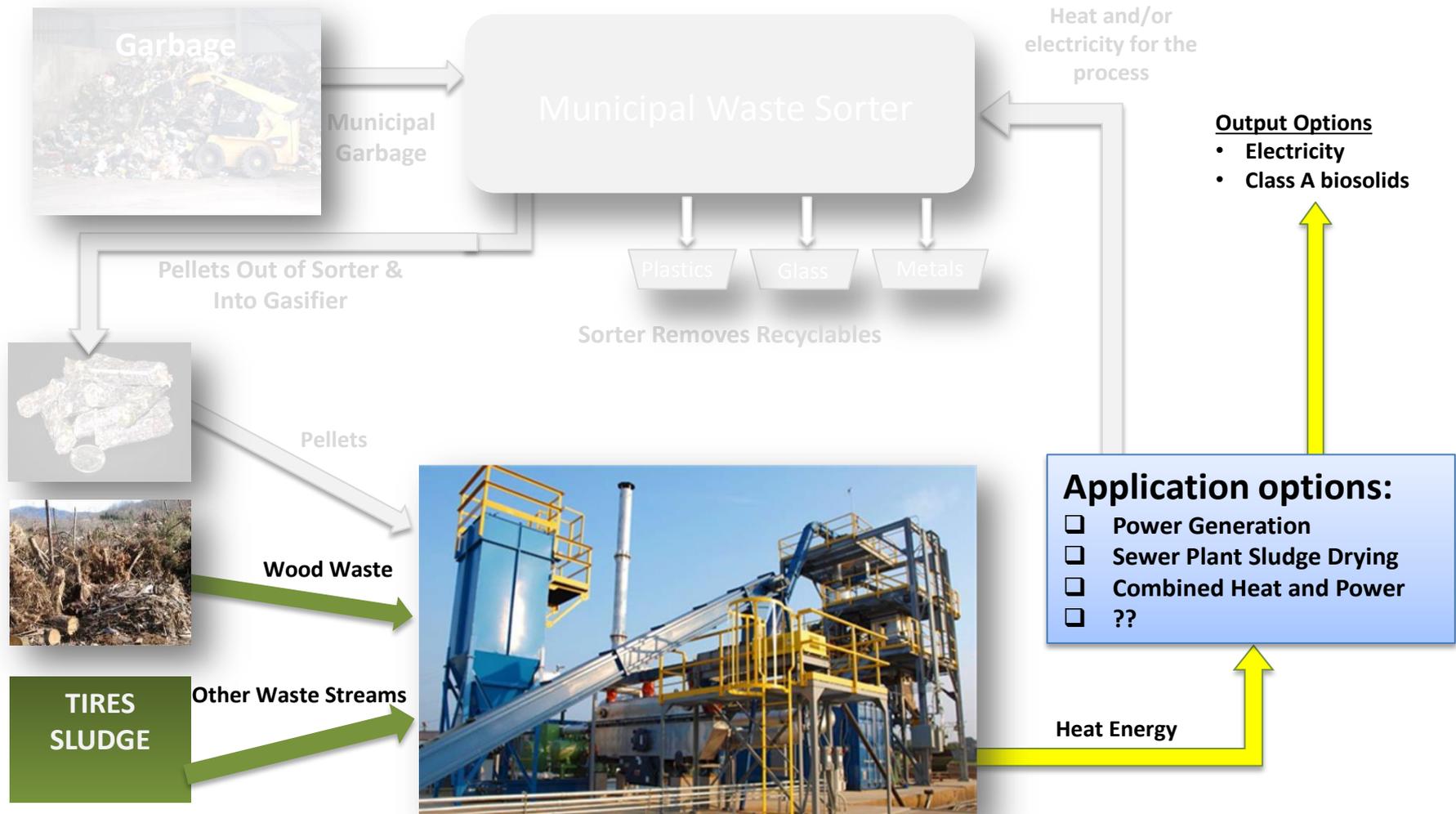


Waste To Energy Project Development

A Municipal Vision Taking Shape Now

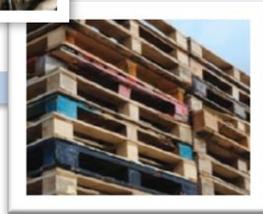


Phase Approach: Use Existing Waste Streams



→ **PHASE 1: Start with what can be easily handled today**

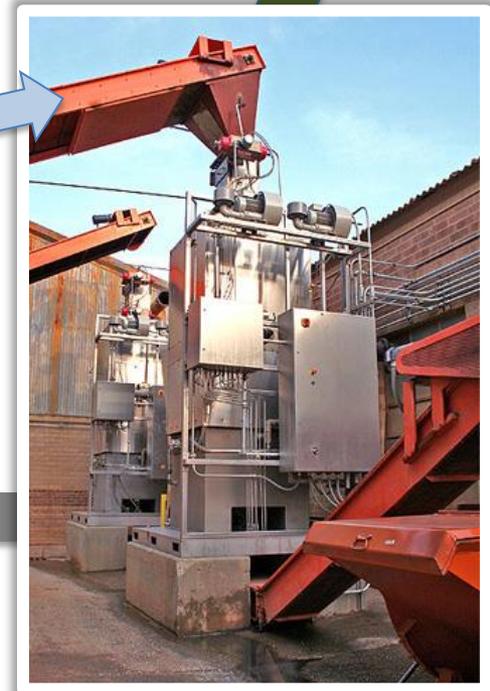
Feedstock logistics are **KEY**



Start with a wood base and mix other feedstock in

Green Energy

Material Collection, Preparation, and Transport



Tipping Fees

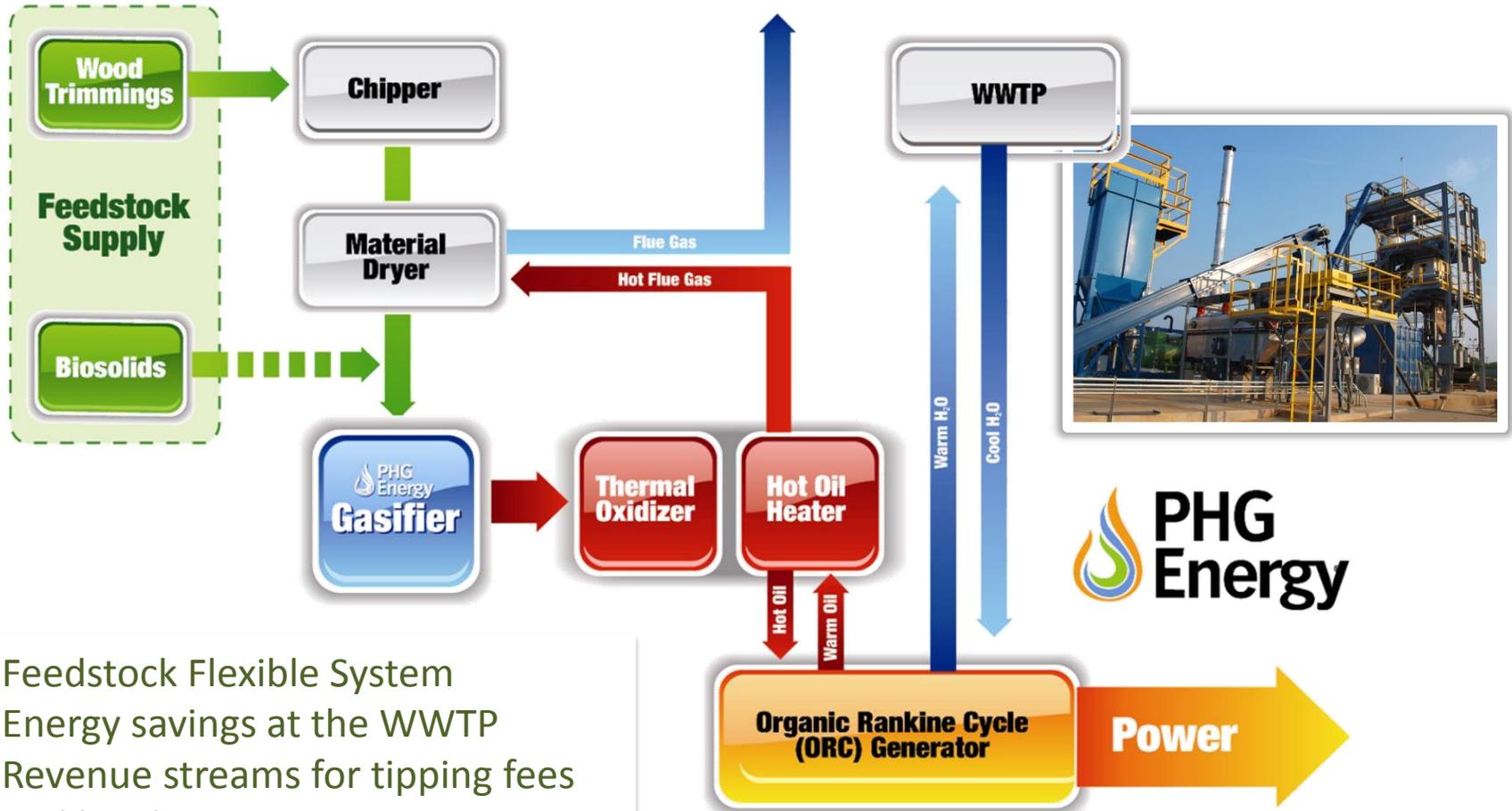
Biochar Sale

Biochar



Real World Projects

Covington and Lebanon, TN Waste-To-Electricity System



- Feedstock Flexible System
- Energy savings at the WWTP
- Revenue streams for tipping fees and biochar
- Deferred waste disposal costs

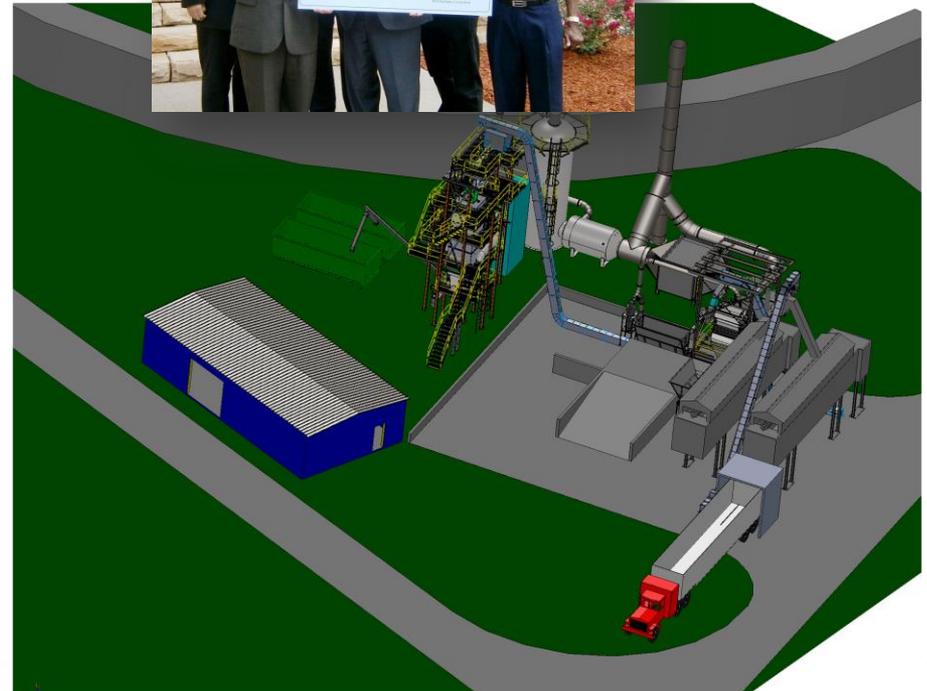
Lebanon, TN Waste to Energy

Known Operating Elements:

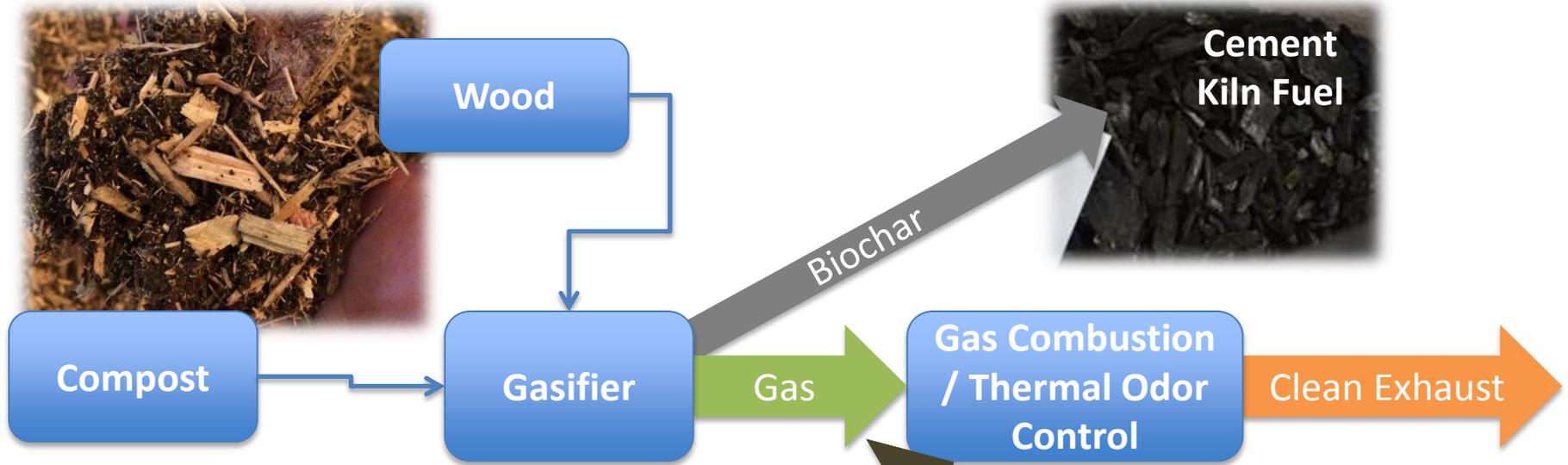
- 32 TPD material processed (Expandable to 64TPD)
- 3 tons sludge, 3 tons tires, 26 tons wood waste
- Operating 24/5/52 or 6240/year

Variable Income Elements and Cash Flow Drivers:

- Tipping fee income to City from Industry and/or Wilson County
- Material hauling and pre-processing costs
- Taking existing ATAD offline and processing sludge in gasifier



System for Sevier Solid Waste



ODOR FROM OPERATIONS

Also a CTEG grantee!

Keys to a Successful Project

Gaining understanding of the waste and energy infrastructure needs and support for a new approach to both

○ FEEDSTOCK VS. APPLICATION

- Tipping fees and hauling costs
- Outlet for the energy: heat or electricity or both
- Deferred capital expenditures
- Biochar market

○ KEY CONSIDERATIONS

- Understanding feedstock preparation and logistics
- Managing project complexity
- Change management
- Work WITH regulators to resolve new issues



Questions?

