

Americhoice - East Tennessee
Report 2A - TennCare Income Statement
 East Tennessee CRA 2.30.14.3.3 and 2.30.14.3.4

| | Current Period | Year-To-Date Total | Previous Year Total |
|---|--------------------|---------------------|---------------------|
| Member Months | 521,148 | 1,020,409 | - |
| Revenues: | | | |
| TennCare Capitation | 104,920,219 | 209,721,312 | - |
| Investment | - | - | - |
| Other Revenues | - | - | - |
| Total Estimated Revenues | 104,920,219 | 209,721,312 | - |
| Expenses: | | | |
| Hospital and Medical (w/o Mental Health) | | | |
| Capitated Physician Services | - | - | - |
| Fee-for Service Physician Services | 29,609,525 | 68,885,181 | - |
| Inpatient Hospital Services | 18,889,202 | 34,341,885 | - |
| Outpatient Hospital Services | 6,692,338 | 13,632,062 | - |
| Emergency Room Services | 10,843,736 | 24,457,210 | - |
| Dental Services | - | - | - |
| Vision Services | 249,603 | 435,461 | - |
| Pharmacy Services | - | - | - |
| Home Health Services | - | - | - |
| Chiropractic Services | - | - | - |
| Radiology Services | 6,289,639 | 14,194,975 | - |
| Laboratory Services | 2,188,612 | 6,203,724 | - |
| Durable Medical Equipment Services | 1,836,734 | 3,562,320 | - |
| Transportation Services | 3,263,289 | 5,111,826 | - |
| Outside Referrals | - | - | - |
| Medical Incentive Pool and Withhold Adj | - | - | - |
| Occupancy, Depreciation and Amortization | - | - | - |
| Other Medical and Hospital Services - Write-Ins | 284,629 | 557,445 | - |
| Subtotal Medical and Hospital | 80,147,307 | 171,382,089 | - |
| Mental Health and Substance Abuse Services | | | |
| Inpatient Psychiatric Facility Services | 1,713,218 | 5,286,488 | - |
| Inpatient Substance Abuse Treatment and Detox | 114,837 | 488,738 | - |
| Outpatient Mental Health Services | 985,792 | 1,508,305 | - |
| Outpatient Substance Abuse Treatment and Detox | 38,177 | 54,693 | - |
| Housing/Residential Treatment | 1,394,605 | 2,879,634 | - |
| Specialized Crisis Services | (27,568) | 1,541,049 | - |
| Psychiatric Rehab and Support Services | 1,746,836 | 2,544,476 | - |
| Case Management | 5,656,564 | 7,193,553 | - |
| Forensics | - | - | - |
| Other Judicial | - | - | - |
| Pharmacy | - | - | - |
| Lab Services | - | - | - |
| Transportation | 17,781 | 942,680 | - |
| Medical Incentive Pool and Withhold Adjustments | - | - | - |
| Occupancy, Depreciation and Amortization | - | - | - |
| Other Mental Health and Substance Abuse Services | 321,161 | 517,270 | - |
| PCP and Specialist Services | - | - | - |
| Other Mental Health Services - Write-Ins | - | - | - |
| Subtotal MH&SAS | 11,961,402 | 22,956,885 | - |
| Subtotal Hospital, Medical, MH&SAS | 92,108,709 | 194,338,974 | - |
| LESS: | | | |
| Net Reinsurance Recoveries Incurred | - | - | - |
| Copayments | - | - | - |
| Subrogation and Corrdination of Benefits | - | - | - |
| Subtotal Reinsurance, Copay, Subrogation | - | - | - |
| Total Hospital, Medical, MHS&S | 92,108,709 | 194,338,974 | - |
| Administration: | | | |
| Compensation | - | - | - |
| Marketing | - | - | - |
| Interest Expense | - | - | - |
| Premium Tax Expense | 2,166,300 | 4,161,784 | - |
| Occupancy, Depreciation, and Amortization | - | - | - |
| Other Administration - Write-Ins | 11,790,998 | 23,228,978 | - |
| Total Administration Expenses | 13,957,298 | 27,390,761 | - |
| Total Expenses | 106,066,007 | 221,729,735 | - |
| Extraordinary Item | - | - | - |
| Provision for Income Tax | - | - | - |
| Net Income (Loss) | (1,145,788) | (12,008,423) | - |
| Write-Ins for Other Expense | | | |
| Detail of Other Medical and Hospital: | | | |
| Other Capitated Services - Transportation | 284,629 | 557,445 | - |
| - | - | - | - |
| - | - | - | - |
| Total Other Medical and Hospital | 284,629 | 557,445 | - |
| Detail of Other MH and SAS: | | | |
| - | - | - | - |
| - | - | - | - |
| - | - | - | - |
| Total Other MH and SAS | - | - | - |
| Detail of Other Administration: | | | |
| Administrative Services Fee | 10,337,772 | 20,379,620 | - |
| Behaviorial Healthcare Services | 1,453,226 | 2,849,358 | - |
| ASO Claims Administration Fees | - | - | - |
| Total Other Administration | 11,790,998 | 23,228,978 | - |

Americhoice - Middle Tennessee
Report 2A - TennCare Income Statement
Middle Tennessee CRA 2.30.14.3.3 and 2.30.14.3.4

| | Current Period | Year-To-Date Total | Previous Year Total |
|---|--------------------|--------------------|---------------------|
| Member Months | 577,794 | 1,131,599 | 2,211,932 |
| Revenues: | | | |
| TennCare Capitation | 148,590,162 | 289,397,086 | 597,926,262 |
| Investment | - | - | - |
| Other Revenues | - | - | - |
| Total Estimated Revenues | 148,590,162 | 289,397,086 | 597,926,262 |
| Expenses: | | | |
| Hospital and Medical (w/o Mental Health) | | | |
| Capitated Physician Services | - | - | - |
| Fee-for Service Physician Services | 25,283,129 | 53,754,831 | 122,232,239 |
| Inpatient Hospital Services | 32,990,287 | 64,894,983 | 129,374,461 |
| Outpatient Hospital Services | 6,943,208 | 12,461,580 | 42,525,077 |
| Emergency Room Services | 9,842,115 | 17,714,183 | 31,388,320 |
| Dental Services | - | - | - |
| Vision Services | 352,935 | 680,338 | 1,116,318 |
| Pharmacy Services | - | - | - |
| Home Health Services | 15,447,215 | 29,759,449 | 57,761,881 |
| Chiropractic Services | - | - | - |
| Radiology Services | 7,549,828 | 14,366,704 | 10,303,286 |
| Laboratory Services | 2,504,400 | 5,197,468 | 7,813,552 |
| Durable Medical Equipment Services | 1,995,280 | 3,732,453 | 6,216,611 |
| Transportation Services | 3,854,622 | 9,305,722 | 16,713,361 |
| Outside Referrals | - | - | - |
| Medical Incentive Pool and Withhold Adj | - | - | - |
| Occupancy, Depreciation and Amortization | - | - | - |
| Other Medical and Hospital Services - Write-Ins | 460,876 | 546,441 | 300,198 |
| Subtotal Medical and Hospital | 107,223,895 | 212,414,151 | 425,745,304 |
| Mental Health and Substance Abuse Services | | | |
| Inpatient Psychiatric Facility Services | 2,444,190 | 4,874,829 | 13,619,466 |
| Inpatient Substance Abuse Treatment and Detox | 382,772 | 689,615 | 1,623,640 |
| Outpatient Mental Health Services | 1,985,034 | 3,520,761 | 8,950,612 |
| Outpatient Substance Abuse Treatment and Detox | 31,566 | 53,223 | 82,792 |
| Housing/Residential Treatment | 2,516,817 | 3,996,538 | 6,002,902 |
| Specialized Crisis Services | 995,504 | 1,904,473 | 457,268 |
| Psychiatric Rehab and Support Services | 1,462,186 | 2,538,379 | 5,626,489 |
| Case Management | 4,846,118 | 9,531,888 | 27,213,037 |
| Forensics | - | - | - |
| Other Judicial | - | - | - |
| Pharmacy | - | - | - |
| Lab Services | - | - | - |
| Transportation | 370,288 | 747,531 | 1,511,308 |
| Medical Incentive Pool and Withhold Adjustments | - | - | - |
| Occupancy, Depreciation and Amortization | - | - | - |
| Other Mental Health and Substance Abuse Services | 581,697 | 858,117 | 4,960,161 |
| PCP and Specialist Services | - | - | - |
| Other Mental Health Services - Write-Ins | - | - | - |
| Subtotal MH&SAS | 15,616,170 | 28,715,354 | 70,047,674 |
| Subtotal Hospital, Medical, MH&SAS | 122,840,065 | 241,129,505 | 495,792,979 |
| LESS: | | | |
| Net Reinsurance Recoveries Incurred | - | - | - |
| Copayments | - | - | - |
| Subrogation and Corrdination of Benefits | - | - | - |
| Subtotal Reinsurance, Copay, Subrogation | - | - | - |
| Total Hospital, Medical, MHS&S | 122,840,065 | 241,129,505 | 495,792,979 |
| Administration: | | | |
| Compensation | - | - | - |
| Marketing | - | - | - |
| Interest Expense | - | - | - |
| Premium Tax Expense | 2,914,628 | 5,731,880 | 12,010,725 |
| Occupancy, Depreciation, and Amortization | - | - | - |
| Other Administration - Write-Ins | 13,794,901 | 26,880,146 | 62,043,048 |
| Total Administration Expenses | 16,709,529 | 32,612,026 | 74,053,773 |
| Total Expenses | 139,549,594 | 273,741,532 | 569,846,752 |
| Extraordinary Item | - | - | - |
| Provision for Income Tax | 3,164,199 | 5,479,444 | 9,827,829 |
| Net Income (Loss) | 5,876,369 | 10,176,110 | 18,251,682 |
| Write-Ins for Other Expense | | | |
| Detail of Other Medical and Hospital: | | | |
| Other Capitated Services | 460,876 | 546,441 | 300,198 |
| - | - | - | - |
| - | - | - | - |
| Total Other Medical and Hospital | 460,876 | 546,441 | 300,198 |
| Detail of Other MH and SAS: | | | |
| - | - | - | - |
| - | - | - | - |
| - | - | - | - |
| Total Other MH and SAS | - | - | - |
| Detail of Other Administration: | | | |
| Administrative Services Fee | 11,774,750 | 22,936,337 | 52,624,173 |
| Behaviorial Healthcare Services | 2,019,705 | 3,943,147 | 9,416,435 |
| ASO Claims Administration Fees | 446 | 662 | 3,578 |
| Total Other Administration | 13,794,901 | 26,880,146 | 62,044,186 |

Americhoice - West Tennessee
 Report 2A - TennCare Income Statement
 West Tennessee CRA 2.30.14.3.3 and 2.30.14.3.4

| | Current Period | Year-To-Date Total | Previous Year Total |
|---|--------------------|--------------------|---------------------|
| Member Months | 491,622 | 967,603 | 347,593 |
| Revenues: | | | |
| TennCare Capitation | 104,598,977 | 206,161,966 | 68,826,990 |
| Investment | - | - | - |
| Other Revenues | - | - | - |
| Total Estimated Revenues | 104,598,977 | 206,161,966 | 68,826,990 |
| Expenses: | | | |
| Hospital and Medical (w/o Mental Health) | | | |
| Capitated Physician Services | - | - | - |
| Fee-for Service Physician Services | 21,591,792 | 50,414,710 | 29,730,691 |
| Inpatient Hospital Services | 20,806,386 | 47,104,393 | 15,417,132 |
| Outpatient Hospital Services | 3,540,856 | 7,150,288 | 2,427,302 |
| Emergency Room Services | 7,843,194 | 21,205,017 | 11,844,854 |
| Dental Services | - | - | - |
| Vision Services | 598,372 | 598,372 | - |
| Pharmacy Services | - | - | - |
| Home Health Services | - | - | - |
| Chiropractic Services | - | - | - |
| Radiology Services | 3,755,857 | 8,521,106 | 2,092,303 |
| Laboratory Services | 1,480,285 | 3,573,874 | 514,040 |
| Durable Medical Equipment Services | 946,362 | 2,032,872 | 852,802 |
| Transportation Services | 2,325,810 | 6,453,372 | 846,642 |
| Outside Referrals | - | - | - |
| Medical Incentive Pool and Withhold Adj Occupancy, Depreciation and Amortization | - | - | - |
| Other Medical and Hospital Services - Write-Ins | 811,543 | 1,610,453 | 447,245 |
| Subtotal Medical and Hospital | 63,700,457 | 148,664,457 | 64,173,011 |
| Mental Health and Substance Abuse Services | | | |
| Inpatient Psychiatric Facility Services | 4,375,143 | 8,019,051 | 993,722 |
| Inpatient Substance Abuse Treatment and Detox | 62,735 | 132,724 | 24,402 |
| Outpatient Mental Health Services | 855,949 | 1,237,953 | 359,989 |
| Outpatient Substance Abuse Treatment and Detox | 29,220 | 41,042 | 2,380 |
| Housing/Residential Treatment | 2,627,025 | 4,399,339 | 191,954 |
| Specialized Crisis Services | 611,530 | 1,070,051 | 1,893,196 |
| Psychiatric Rehab and Support Services | 1,579,752 | 2,382,138 | 179,580 |
| Case Management | 5,924,677 | 8,318,683 | 957,955 |
| Forensics | - | - | - |
| Other Judicial | - | - | - |
| Pharmacy | - | - | - |
| Lab Services | - | - | - |
| Transportation | 369,732 | 690,316 | 1,351,774 |
| Medical Incentive Pool and Withhold Adjustments | - | - | - |
| Occupancy, Depreciation and Amortization | - | - | - |
| Other Mental Health and Substance Abuse Services | 103,237 | 136,401 | 10,166 |
| PCP and Specialist Services | - | - | - |
| Other Mental Health Services - Write-Ins | - | - | - |
| Subtotal MH&SAS | 16,539,000 | 26,427,698 | 5,965,118 |
| Subtotal Hospital, Medical, MH&SAS | 80,239,458 | 175,092,155 | 70,138,129 |
| LESS: | | | |
| Net Reinsurance Recoveries Incurred | - | - | - |
| Copayments | - | - | - |
| Subrogation and Corrdination of Benefits | - | - | - |
| Subtotal Reinsurance, Copay, Subrogation | - | - | - |
| Total Hospital, Medical, MHS&S | 80,239,458 | 175,092,155 | 70,138,129 |
| Administration: | | | |
| Compensation | - | - | - |
| Marketing | - | - | - |
| Interest Expense | - | - | - |
| Premium Tax Expense | 2,106,442 | 4,112,556 | 1,310,090 |
| Occupancy, Depreciation, and Amortization | - | - | - |
| Other Administration - Write-Ins | 9,665,144 | 19,137,898 | 6,157,681 |
| Total Administration Expenses | 11,771,586 | 23,250,454 | 7,467,771 |
| Total Expenses | 92,011,044 | 198,342,609 | 77,605,901 |
| Extraordinary Item | - | - | - |
| Provision for Income Tax | 4,405,777 | 2,736,775 | (3,072,619) |
| Net Income (Loss) | 8,182,156 | 5,082,582 | (5,706,292) |
| Write-Ins for Other Expense | | | |
| Detail of Other Medical and Hospital: | | | |
| Other Capitated Services - Transportation | 811,543 | 1,610,453 | 447,245 |
| - | - | - | - |
| - | - | - | - |
| Total Other Medical and Hospital | 811,543 | 1,610,453 | 447,245 |
| Detail of Other MH and SAS: | | | |
| - | - | - | - |
| - | - | - | - |
| - | - | - | - |
| Total Other MH and SAS | - | - | - |
| Detail of Other Administration: | | | |
| Administrative Services Fee | 8,610,760 | 17,074,050 | 5,570,104 |
| Behaviorial Healthcare Services | 1,054,384 | 2,063,848 | 587,577 |
| ASO Claims Administration Fees | - | - | - |
| Total Other Administration | 9,665,144 | 19,137,898 | 6,157,681 |

Report #2A: EAST TN TENNCARE OPERATIONS STATEMENT OF REVENUES AND EXPENSES

| | 2009 | | 2008 |
|--|----------------|--------------------|---------------|
| | CURRENT PERIOD | YEAR TO DATE TOTAL | TOTAL |
| MEMBER MONTHS | 0 | 0 | 1,060,314 |
| REVENUES: | | | |
| 1. TennCare Capitation | 8,624,117 | \$43,511,601 | \$207,925,863 |
| 2. Adverse Selection | 0 | 0 | 0 |
| 3. Total TennCare Revenue (Lines 1 and 2) | 8,624,117 | 43,511,601 | 207,925,863 |
| 4. Investment | 0 | 0 | 0 |
| 5. Other Revenue (Provide detail) | 0 | 0 | 0 |
| 6. TOTAL REVENUES (Lines 3 to 5) | 8,624,117 | 43,511,601 | 207,925,863 |
| EXPENSES: | | | |
| Medical and Hospital Services: | | | |
| 7. Capitated Physician Services | 0 | 0 | 0 |
| 8. Fee-for Service Physician Services | 719,496 | 6,094,949 | 51,772,644 |
| 9. Inpatient Hospital Services | 5,049,439 | 16,817,250 | 42,786,914 |
| 10. Outpatient Services | 1,653,148 | 15,734,708 | 77,918,599 |
| 11. Emergency Room Services | 0 | 0 | 0 |
| 12. Mental Health Services | 0 | 0 | 0 |
| 13. Dental Services | 0 | 0 | 0 |
| 14. Vision Services | 0 | 52,606 | 786,446 |
| 15. Pharmacy Services | 0 | 0 | 0 |
| 16. Home Health Services | 891,077 | 2,967,750 | 6,762,871 |
| 17. Chiropractic Services | 0 | 0 | 0 |
| 18. Radiology Services | 59,735 | 506,022 | 4,356,809 |
| 19. Laboratory Services | 57,392 | 486,178 | 4,187,462 |
| 20. Durable Medical Equipment Services | 0 | 0 | 0 |
| 21. Transportation Services | 0 | 0 | 1,881,711 |
| 22. Outside Referrals | 0 | 0 | 0 |
| 23. Medical Incentive Pool and Withhold Adjustments | 0 | 0 | 0 |
| 24. Occupancy, Depreciation, and Amortization | 0 | 0 | 0 |
| 25. Other Medical and Hospital Services (Provide Detail) | 0 | 0 | 126,860 |
| 26. Subtotal (Lines 7 to 25) | 8,430,288 | 42,659,464 | 190,580,316 |
| LESS: | | | |
| 27. Net Reinsurance Recoveries Incurred | 0 | 0 | 0 |
| 28. Copayments | 0 | 0 | 0 |
| 29. Subrogation and Coordination of Benefits | 0 | 0 | 0 |
| 30. Subtotal (Lines 27 to 29) | 0 | 0 | 0 |
| 31 TOTAL MEDICAL AND HOSPITAL (Lines 26 minus line 30) | 8,430,288 | 42,659,464 | 190,580,316 |
| Administration: | | | |
| 32. Compensation | 0 | 0 | 11,303,146 |
| 33. Marketing | 0 | 0 | 1,236,764 |
| 34. Interest Expense | 0 | 0 | 0 |
| 35. Premium Tax Expense | 193,830 | 852,137 | 3,971,843 |
| 36. Occupancy, Depreciation and Amortization | 0 | 0 | 834,794 |
| 37. Other Administration (Provide detail) | 0 | 0 | 0 |
| 38. TOTAL ADMINISTRATION (Lines 32 to 37) | 193,830 | 852,137 | 17,345,547 |
| 39. TOTAL EXPENSES (Lines 31 and 38) | 8,624,118 | 43,511,601 | 207,925,863 |
| 40. Extraordinary Item | | | |
| 41. Provision for Income Tax | (0) | (0) | 0 |
| 42. NET INCOME (LOSS) (Line 6 less Lines 39, 40, and 41) | \$0 | (\$0) | \$0 |
| Write-ins: | | | |
| REVENUES: | | | |
| Line 5 Contractual Recoveries | 0 | 0 | 0 |
| Line 5 Deferral of Revenue for Administration fee Risk | 0 | 0 | 0 |
| EXPENSES: | | | |
| Line 25 Reinsurance Expense | 0 | 0 | 0 |
| Line 25 Nurseline | 0 | 0 | 126,860 |
| Line 37 Fines & Penalties- Regulatory Authorities | 0 | 0 | 0 |