



**STATE OF TENNESSEE**  
**DEPARTMENT OF TRANSPORTATION**  
**Civil Rights Division**  
**Suite 1800, James K. Polk building**  
**505 Deaderick Street, Nashville, Tennessee 37243-1402**  
**(615) 741-3681 Toll Free (888) 370-3647**  
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**MEMORANDUM**

**TO: Operations Memo**

**FROM: David Neese, Small Business Development Program Director**

**RE: Contracts in December 7, 2018 Letting with DBE Goals**

**DATE: 1/8/2019**

Loudon County (Contract No. CNS944) Call No. 001 Awarded: 12/20/2018			
Project No. HSIP-73(62), 05006-3262-94(PIN 120536)			
R.D. Construction, LLC		\$939,591.54	
<b>DBE GOAL</b>	<b>\$56,375.49</b>	<b>DBE GOAL %</b>	<b>6.00%</b>
DBEs			
First Place Finish, Inc.	FBE	Concrete Flat Work	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$60,000.00</b>	<b>6.39%</b>

Coffee County (Contract No. CNS943) Call No. 002 Awarded: 12/20/2018			
Project No. HSIP-I-24-2(156), 16001-3176-94(PIN 121079)			
George B. Stone Co., LLC		\$189,000.00	
<b>DBE GOAL</b>	<b>\$13,230.00</b>	<b>DBE GOAL %</b>	<b>7.00%</b>
DBEs			
Pro-Mark, Inc.	FBE	Highway Signing	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$13,600.00</b>	<b>7.20%</b>

<b>Blount County (Contract No. CNS272) Call No. 012 Awarded: 12/20/2018</b>			
Project No. R-NH-115(57), 05005-3247-14(PIN 101651)			
Charles Blalock & Sons, Inc.		\$39,296,633.83	
DBE GOAL	\$3,143,730.71	DBE GOAL %	8.00%
DBEs			
B & B Lawn Services, Inc.	MBE-BA	Seed, Sod, LandScaping, Etc.	
Cable Construction Co. Inc.	FBE	Supplying Materials @ 60%	
Cable Construction Co. Inc.	FBE	Hauling Roadway Materials	
Campbell Construction, Inc.	FBE	Reinforcing Steel, Structures-Bridges	
G & G Rebar, Inc.	MFBE-HA	Reinforcing Steel, Structures-Bridges	
Roadway Solutions, LLC	FBE	Guardrail	
Tennessee Texture, LLC	FBE	Texture Coating, Painting	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$3,594,592.75</b>	<b>9.15%</b>

<b>Bradley County (Contract No. CNS341) Call No. 013 Awarded: 12/20/2018</b>			
Project No. HSIP-306(11), 06015-3214-94(PIN 125240), 54015-3209-94(PIN 125586)			
Superior Pavement Marking, Inc.		\$124,769.50	
DBE GOAL	\$7,486.17	DBE GOAL %	6.00%
DBEs			
Roadway Solutions, LLC	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$7,580.00</b>	<b>6.08%</b>

<b>Coffee County (Contract No. CNS332) Call No. 017 Awarded: 12/20/2018</b>			
Project No. N/A, 16001-4178-04(PIN 127521), 16001-8178-44(PIN 127521)			
Rogers Group, Inc.		\$4,357,169.05	
DBE GOAL	\$283,215.99	DBE GOAL %	6.50%
DBEs			
International Traffic Systems, Inc.	FBE	Traffic Control	
ProTech Coatings, Inc	FBE	Texture Coating, Painting	
SDM Construction, LLC	FBE	Supplying Liquid Asphalt Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$283,732.00</b>	<b>6.51%</b>

<b>Cumberland County (Contract No. CNS325) Call No. 018 Awarded: 12/20/2018</b>			
Project No. NH-I-40-6(170), 18100-8156-44(PIN 127520)			
Rogers Group, Inc.		\$2,606,924.94	
DBE GOAL	\$195,519.37	DBE GOAL %	7.50%
DBEs			
Lestar Mineral Development, Inc.	MBE-BA	Supplying Liquid Asphalt Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$200,000.00</b>	<b>7.67%</b>

<b>Davidson County (Contract No. CNS303) Call No. 019 Awarded: 12/20/2018</b>			
<b>Project No. HSIP-65(18), 19043-3238-94(PIN 122439)</b>			
<b>LU, Inc.</b>		<b>\$54,246.84</b>	
<b>DBE GOAL</b>	<b>\$5,424.68</b>	<b>DBE GOAL %</b>	<b>10.00%</b>
<b>DBEs</b>			
Professional Traffic Control Services, LLC	FBE	Highway Signing	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$5,456.80</b>	<b>10.06%</b>

<b>Davidson County (Contract No. CNS336) Call No. 020 Awarded: 12/20/2018</b>			
<b>Project No. NH-I-24-9 (85), 19001-8143-44(PIN 127257)</b>			
<b>Rogers Group, Inc.</b>		<b>\$2,727,971.55</b>	
<b>DBE GOAL</b>	<b>\$204,597.87</b>	<b>DBE GOAL %</b>	<b>7.50%</b>
<b>DBEs</b>			
Lestar Mineral Development, Inc.	MBE-BA	Supplying Liquid Asphalt Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$211,008.00</b>	<b>7.73%</b>

<b>Greene County (Contract No. CNS350) Call No. 022 Awarded: 12/20/2018</b>			
<b>Project No. HSIP-34(100), 30002-3248-94(PIN 121484)</b>			
<b>Summers-Taylor, Inc.</b>		<b>\$937,410.50</b>	
<b>DBE GOAL</b>	<b>\$79,679.89</b>	<b>DBE GOAL %</b>	<b>8.50%</b>
<b>DBEs</b>			
ALH Construction Company	FBE	Concrete Flat Work	
Roadway Solutions, LLC	FBE	Guardrail	
Southern Seeding, Inc.	FBE	Seed, Sod, LandScaping, Etc.	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$80,796.00</b>	<b>8.62%</b>

<b>Hawkins County (Contract No. CNS347) Call No. 024</b>			
<b>Project No. HSIP-1(351), 37070-3233-94(PIN 121780)</b>			
<b>Southern Constructors, Inc.</b>		<b>\$455,890.50</b>	
<b>DBE GOAL</b>	<b>\$50,147.96</b>	<b>DBE GOAL %</b>	<b>11.00%</b>
<b>DBEs</b>			
B & B Lawn Services, Inc.	MBE-BA	Erosion Control	
Dykes Trucking, Inc.	FBE	Hauling Roadway Materials	
First Place Finish, Inc.	FBE	Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$51,975.35</b>	<b>11.40%</b>

<b>Knox County (Contract No. CNS356) Call No. 025 Awarded: 12/20/2018</b>			
Project No. N/A, 47003-4162-04(PIN 127458), 47003-8162-44(PIN 127458)			
APAC-Atlantic, Inc.		\$13,129,592.72	
<b>DBE GOAL</b>	<b>\$656,479.64</b>	<b>DBE GOAL %</b>	<b>5.00%</b>
DBEs			
B & B Lawn Services, Inc.	MBE-BA	Erosion Control	
ELC & Company, Inc.	FBE	Hauling Liquid Asphalt Material	
ELC & Company, Inc.	FBE	Supplying Liquid Asphalt Materials @ 60%	
ProTech Coatings, Inc	FBE	Texture Coating, Painting	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$665,955.93</b>		<b>5.07%</b>

<b>Knox County (Contract No. CNS362) Call No. 026 Awarded: 12/20/2018</b>			
Project No. N/A, 47006-4166-04(PIN 127456)			
Rogers Group, Inc.		\$8,350,025.60	
<b>DBE GOAL</b>	<b>\$542,751.66</b>	<b>DBE GOAL %</b>	<b>6.50%</b>
DBEs			
Kimberly, Inc.	FBE	Erosion Control	
Pro-Mark, Inc.	FBE	Traffic Control	
TKM, Inc.	FBE	Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$634,468.00</b>		<b>7.60%</b>

<b>Knox County (Contract No. CNS323) Call No. 027 Awarded: 12/20/2018</b>			
Project No. PHSIP-1053(3), 47947-3446-94(PIN 120056)			
Southern Constructors, Inc.		\$1,139,759.15	
<b>DBE GOAL</b>	<b>\$91,180.73</b>	<b>DBE GOAL %</b>	<b>8.00%</b>
DBEs			
B & B Lawn Services, Inc.	MBE-BA	Erosion Control	
ELC & Company, Inc.	FBE	Traffic Control	
Road Runner Highway Signs, LLC	MBE-HA	Traffic Control	
Site Link, LLC	FBE	Supplying Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$93,639.55</b>		<b>8.22%</b>

<b>Knox County (Contract No. CNS258) Call No. 028 Awarded: 12/20/2018</b>			
Project No. R-PHSIP/HSIP-131(40), 47027-3223-94(PIN 119046)			
Whaley Construction, LLC		\$3,347,466.25	
<b>DBE GOAL</b>	<b>\$301,271.96</b>	<b>DBE GOAL %</b>	<b>9.00%</b>
DBEs			
Kimberly, Inc.	FBE	Erosion Control	
Reynolds Fence and Guardrail, Inc.	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>	<b>\$308,250.36</b>		<b>9.21%</b>

<b>Lincoln County (Contract No. CNS368) Call No. 029 Awarded: 12/20/2018</b>			
Project No. HSIP-110(5), 52008-3219-94(PIN 122445)			
Superior Traffic Control, LLC		\$38,085.44	
<b>DBE GOAL</b>	<b>\$3,046.84</b>	<b>DBE GOAL %</b>	<b>8.00%</b>
DBEs			
Professional Traffic Control Services, LLC	FBE	Traffic Control Flagging	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$3,050.00</b>	<b>8.01%</b>

<b>Madison County (Contract No. CNS367) Call No. 031 Awarded: 12/20/2018</b>			
Project No. HSIP-223(12), 57058-3230-94(PIN 127415)			
Ford Construction Company		\$4,010,205.63	
<b>DBE GOAL</b>	<b>\$140,357.20</b>	<b>DBE GOAL %</b>	<b>3.50%</b>
DBEs			
Green Thumb of Dyersburg, LLC	FBE	Erosion Control	
Interstate Transportation, LLC	FBE	Hauling Liquid Asphalt Material	
Interstate Transportation, LLC	FBE	Supplying Liquid Asphalt Materials @ 60%	
Tri-State Guardrail & Sign Co., Inc.	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$141,646.86</b>	<b>3.53%</b>

<b>McMinn County (Contract No. CNS330) Call No. 032 Awarded: 12/20/2018</b>			
Project No. NH-I-75-1(148), 54001-8187-44(PIN 127522)			
Rogers Group, Inc.		\$4,426,634.21	
<b>DBE GOAL</b>	<b>\$243,464.88</b>	<b>DBE GOAL %</b>	<b>5.50%</b>
DBEs			
Officer & Associates, Inc.	FBE	Supplying Liquid Asphalt Materials @ 60%	
Pro-Mark, Inc.	FBE	Traffic Control	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$243,464.88</b>	<b>5.50%</b>

<b>Polk County (Contract No. CNS334) Call No. 033 Awarded: 12/13/2018</b>			
Project No. BRZ-9217(10), 70950-3503-94(PIN 117487)			
Summers-Taylor, Inc.		\$471,831.63	
<b>DBE GOAL</b>	<b>\$56,619.80</b>	<b>DBE GOAL %</b>	<b>12.00%</b>
DBEs			
B & B Lawn Services, Inc.	MBE-BA	Seed, Sod, LandScaping, Etc.	
Professional Concrete Finishing Company, Inc.	MBE-BA	Concrete Catch Basins, Endwalls, Etc.	
Professional Concrete Finishing Company, Inc.	MBE-BA	Curb and Gutter	
Saber Steel, LLC	MBE-NA	Reinforcing Steel, Structures-Bridges	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$57,069.37</b>	<b>12.10%</b>

<b>Putnam County (Contract No. CNS328) Call No. 034 Awarded: 12/20/2018</b>			
Project No. N/A, 71100-4127-04(PIN 127523), 71100-8127-44(PIN 127523)			
Rogers Group, Inc.		\$2,568,166.98	
<b>DBE GOAL</b>	<b>\$218,294.19</b>	<b>DBE GOAL %</b>	<b>8.50%</b>
DBEs			
Lestar Mineral Development, Inc.	MBE-BA	Supplying Liquid Asphalt Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$219,000.00</b>	<b>8.53%</b>

<b>Roane County (Contract No. CNS343) Call No. 036 Awarded: 12/20/2018</b>			
Project No. N/A, 73100-4125-04(PIN 127455), 73100-8125-44(PIN 127455)			
Rogers Group, Inc.		\$5,512,932.97	
<b>DBE GOAL</b>	<b>\$192,952.65</b>	<b>DBE GOAL %</b>	<b>3.50%</b>
DBEs			
Kimberly, Inc.	FBE	Erosion Control	
Officer & Associates, Inc.	FBE	Hauling Roadway Materials	
Pro-Mark, Inc.	FBE	Traffic Control	
Roadway Solutions, LLC	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$192,952.65</b>	<b>3.50%</b>

<b>Rutherford County (Contract No. CNS349) Call No. 038 Awarded: 12/20/2018</b>			
Project No. HSIP-266(27), 75027-3229-94(PIN 125468)			
LU, Inc.		\$14,228.04	
<b>DBE GOAL</b>	<b>\$1,209.38</b>	<b>DBE GOAL %</b>	<b>8.50%</b>
DBEs			
Professional Traffic Control Services, LLC	FBE	Highway Signing	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$1,214.12</b>	<b>8.53%</b>

<b>Rutherford County (Contract No. CNS329) Call No. 039 Awarded: 12/20/2018</b>			
Project No. N/A, 75100-4115-04 (PIN 127251)			
Rogers Group, Inc.		\$8,084,697.50	
<b>DBE GOAL</b>	<b>\$565,928.83</b>	<b>DBE GOAL %</b>	<b>7.00%</b>
DBEs			
ProTech Coatings, Inc	FBE	Texture Coating, Painting	
Tennatee Services, Inc.	MBE-NA	Supplying Liquid Asphalt Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$566,524.00</b>	<b>7.01%</b>

<b>Shelby County (Contract No. CNS344) Call No. 040 Awarded: 12/20/2018</b>			
<b>Project No. N/A, 79903-4123-04(PIN 127621), 79903-8123-44(PIN 127621)</b>			
<b>APAC-Tennessee, Inc.</b>		<b>\$3,922,982.99</b>	
<b>DBE GOAL</b>	<b>\$137,304.40</b>	<b>DBE GOAL %</b>	<b>3.50%</b>
<b>DBEs</b>			
Damron Trucking, Inc.	MBE-BA	Hauling Liquid Asphalt Material	
Damron Trucking, Inc.	MBE-BA	Supplying Liquid Asphalt Materials @ 60%	
Tri-State Guardrail & Sign Co., Inc.	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$138,260.38</b>	<b>3.52%</b>

<b>Shelby County (Contract No. CNS361) Call No. 041 Awarded: 12/20/2018</b>			
<b>Project No. N/A, 79004-4165-04(PIN 127616), 79004-8165-44(PIN 127616)</b>			
<b>APAC-Tennessee, Inc.</b>		<b>\$4,455,332.34</b>	
<b>DBE GOAL</b>	<b>\$111,383.31</b>	<b>DBE GOAL %</b>	<b>2.50%</b>
<b>DBEs</b>			
Damron Trucking, Inc.	MBE-BA	Hauling Roadway Materials	
Damron Trucking, Inc.	MBE-BA	Supplying Liquid Asphalt Materials @ 60%	
VIBEngineering, Inc	FBE	Signalization Work	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$111,620.44</b>	<b>2.51%</b>

<b>Shelby County (Contract No. CNS277) Call No. 042 Awarded: 12/20/2018</b>			
<b>Project No. STP-14(63), 79022-3233-14(PIN 100341)</b>			
<b>Harold Coffey Construction Co., Inc.</b>		<b>\$38,350,305.41</b>	
<b>DBE GOAL</b>	<b>\$3,068,024.43</b>	<b>DBE GOAL %</b>	<b>8.00%</b>
<b>DBEs</b>			
Gilley Construction, Inc	FBE	Reinforcing Steel, Structures-Bridges	
Green Thumb of Dyersburg, LLC	FBE	Erosion Control	
Saber Steel, LLC	MBE-NA	Reinforcing Steel, Structures-Bridges	
Tennessee Texture, LLC	FBE	Texture Coating, Painting	
The WMC Contracting Co., Inc.	MBE-HA	Rein. Concrete Median/Parapet	
Tri-State Guardrail & Sign Co., Inc.	FBE	Guardrail	
VuCon, LLC	MFBE-APA	Concrete Flat Work	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$3,102,353.15</b>	<b>8.09%</b>

<b>Sumner County (Contract No. CNS366) Call No. 043 Awarded: 12/20/2018</b>			
<b>Project No. HSIP-4871(10), 83065-3404-94(PIN 118788)</b>			
<b>Superior Traffic Control, LLC</b>		<b>\$53,073.25</b>	
<b>DBE GOAL</b>	<b>\$5,041.96</b>	<b>DBE GOAL %</b>	<b>9.50%</b>
<b>DBEs</b>			
Tri-State Guardrail & Sign Co., Inc.	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$9,650.00</b>	<b>18.18%</b>

<b>Williamson County (Contract No. CNS331) Call No. 044 Awarded: 12/20/2018</b>			
<b>Project No. NH-I-65-2(112), 94002-8197-44(PIN 127254)</b>			
<b>Vulcan Construction Materials, LLC</b>		<b>\$5,325,257.10</b>	
<b>DBE GOAL</b>	<b>\$346,141.71</b>	<b>DBE GOAL %</b>	<b>6.50%</b>
<b>DBEs</b>			
The WMC Contracting Co., Inc.	MBE-HA	Supplying Liquid Asphalt Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$346,141.71</b>	<b>6.50%</b>

<b>Williamson County (Contract No. CNS327) Call No. 045 Awarded: 12/20/2018</b>			
<b>Project No. N/A, 94840-4143-04(PIN 127253), 94840-8143-44(PIN 127253)</b>			
<b>Rogers Group, Inc.</b>		<b>\$4,716,840.00</b>	
<b>DBE GOAL</b>	<b>\$306,594.60</b>	<b>DBE GOAL %</b>	<b>6.50%</b>
<b>DBEs</b>			
ProTech Coatings, Inc	FBE	Bridge Deck Sealant	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$307,000.00</b>	<b>6.51%</b>

<b>Williamson County (Contract No. CNS060) Call No. 046 Awarded: 12/13/2018</b>			
<b>Project No. R-STP/HPP-NH-397(10), 94092-3231-14(PIN 101454)</b>			
<b>Eutaw Construction Company, Inc.</b>		<b>\$45,122,600.00</b>	
<b>DBE GOAL</b>	<b>\$4,512,260.00</b>	<b>DBE GOAL %</b>	<b>10.00%</b>
<b>DBEs</b>			
Campbell Construction, Inc.	FBE	Reinforcing Steel, Structures-Bridges	
Jerry B. Young Construction, Inc.	MBE-BA	Hauling Roadway Materials	
Reed Landscaping, Inc.	MFBE-BA	Seed, Sod, LandScaping, Etc.	
Retaining Walls of Tennessee, Inc.	FBE	Reinforcing Steel, Structures-Bridges	
Saber Steel, LLC	MBE-NA	Reinforcing Steel, Structures-Bridges	
Tri-State Guardrail & Sign Co., Inc.	FBE	Guardrail	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$4,512,260.13</b>	<b>10.00%</b>

<b>Wilson County (Contract No. CNS354) Call No. 047 Awarded: 12/20/2018</b>			
<b>Project No. HSIP-10(68), 95003-3218-94(PIN 126002)</b>			
<b>Superior Traffic Control, LLC</b>		<b>\$183,640.50</b>	
<b>DBE GOAL</b>	<b>\$20,200.46</b>	<b>DBE GOAL %</b>	<b>11.00%</b>
<b>DBEs</b>			
Professional Traffic Control Services, LLC	FBE	Traffic Control Flagging	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$20,240.00</b>	<b>11.02%</b>



<b>Wilson County (Contract No. CNS337) Call No. 048 Awarded: 12/20/2018</b>			
<b>Project No. N/A, 95840-4116-04 (PIN 127256)</b>			
<b>Vulcan Construction Materials, LLC</b>		<b>\$3,088,883.00</b>	
<b>DBE GOAL</b>	<b>\$262,555.06</b>	<b>DBE GOAL %</b>	<b>8.50%</b>
<b>DBEs</b>			
ProTech Coatings, Inc	FBE	Texture Coating, Painting	
The WMC Contracting Co., Inc.	MBE-HA	Supplying Liquid Asphalt Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$262,555.40</b>	<b>8.50%</b>

<b>Wilson County (Contract No. CNS338) Call No. 049 Awarded: 12/20/2018</b>			
<b>Project No. R-IM/NH-40-5(142), 95100-3107-44(PIN 115791)</b>			
<b>Vulcan Construction Materials, LLC</b>		<b>\$38,372,518.60</b>	
<b>DBE GOAL</b>	<b>\$3,453,526.67</b>	<b>DBE GOAL %</b>	<b>9.00%</b>
<b>DBEs</b>			
Jerry B. Young Construction, Inc.	MBE-BA	Hauling Liquid Asphalt Material	
One Erosion Control and Stabilization, Inc.	FBE	Erosion Control	
Saber Steel, LLC	MBE-NA	Reinforcing Steel, Structures-Bridges	
Site Link, LLC	FBE	Supplying Materials @ 60%	
<b>TOTAL DBE PARTICIPATION</b>		<b>\$3,453,526.67</b>	<b>9.00%</b>

<b>Business Type</b>	<b>Abbreviation</b>
Male Minority Business Enterprise	MBE-
Female Minority Business Enterprise	MFBE-

Asian Indian American	AIA
Asian Pacific American	APA
Black American	BA
Hispanic American	HA
Native American	NA
White Female Business Enterprise	FBE