



“TDA’s Business Development Team was a tremendous asset when we decided to start a value-added business on our farm. An Ag Enterprise Fund grant gave us the opportunity to move from a volatile milk market commodity pricing to capturing retail dollars, which increased our farm income and created jobs.”

— Brian & Morgan Flowers

We Consult With:



AGRICULTURAL PROCESSORS



FARMERS



FOOD MANUFACTURERS



FOREST BUSINESSES



TECHNICAL INNOVATORS

OPPORTUNITIES

For **farm, food, and forest** businesses in Tennessee



SERVICES



- Connect you to **resources**
- Offer **ideas** for innovation
- Facilitate **relationships**

POSSIBILITIES

The Business Development Team will consult with you to help you start or grow your business.



CONTACT US:

www.tn.gov/agbusinessdevelopment
business.development@tn.gov
(615) 837-5160



Department of
Agriculture

Business
Development



Tennessee Department of Agriculture, Authorization No. 322518, 2,500 Copies, July 2020. This public document was promulgated at a cost of \$.18 per copy.

LET'S GROW TENNESSEE AGRICULTURE



Department of
Agriculture

Business
Development

YOUR BUSINESS OPPORTUNITY AWAITS



financial assistance

"The Tennessee Department of Agriculture has been a resource for Knockout Firewood in multiple ways. We have received Agricultural Enterprise Fund grant support, professional connections, and industry advice. We plan to continue working with the department for years to come."

- Kyle Orr
Knockout Firewood



"The Business Development Team has assisted us with opportunities to position and showcase our products to local and regional retailers. The tradeshows and other local events have enabled us to market our products to prospective customers and buyers."

- Joe Bond
Smokin Joe's Food Products

technical & industry support



ideas for innovation

"The Business Development team has been instrumental in almost all of our progress as a business. We are glad to have them as a resource for us."

- Joe Riddle
Edgefield Prime Meat Company

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"The Business Development team helped us with an international trade mission by planning, organizing and facilitating every step. Their assistance confirmed that we were working with a top-tier professional agency."

- Danielle Ontiveros
Grab the Gold, Inc.

marketing & promotions



industry development

"TDA's Business Development team and the Tennessee Agricultural Enhancement Program have been instrumental in the growth of our agribusiness and the growth of our industry. Their advice and approach as a business partner has focused our investment and growth on long term success."

- Rick Riddle
The Winery at Seven Springs Farm