

Sent Via Electronic Mail

February 24, 2016

Respondents:

Upon further review the list of respondents recommended for contract award has been revised as follows.

| <b>Vendor</b>                          | <b>Area(s) of Focus</b>   |
|--|---|
| A3 Communications, Inc.                | Area of Focus 2   |
| Applied Network Consulting Group, Inc. | Area of Focus 2<br>Area of Focus 3  |
| AT&T Corporation                       | Area of Focus 1, Scope 1<br>Area of Focus 1, Scope 2<br>Area of Focus 1, Scope 3-VoIP<br>Area of Focus 1, Scope 3 -Analog<br>Area of Focus 3                    |
| Carolina Digital Phone, Inc.           | Area of Focus 1, Scope 3-VoIP   |
| CDW Government, LLC                    | Area of Focus 2   |
| Central Technologies, Inc.             | Area of Focus 2<br>Area of Focus 3  |
| Converged Networks                     | Area of Focus 2   |
| Dell Marketing, L.P.                   | Area of Focus 2   |
| Education Networks of America          | Area of Focus 1, Scope 1<br>Area of Focus 1, Scope 2<br>Area of Focus 1, Scope 3-VoIP<br>Area of Focus 1, Scope 3 -Analog<br>Area of Focus 2<br>Area of Focus 3 |
| Encore Technology Group                | Area of Focus 1, Scope 3-VoIP<br>Area of Focus 2  |
| Meridian                               | Area of Focus 2   |
| MerIT                                  | Area of Focus 2   |
| MXN Corporation                        | Area of Focus 2<br>Area of Focus 3  |
| PC Solutions & Integration             | Area of Focus 2   |
| Personal Computer Systems, Inc.        | Area of Focus 2   |

|  |   |
|--|---|
|  | Area of Focus 3   |
| Pomeroy IT Solutions Sales Company, Inc. | Area of Focus 1, Scope 1<br>Area of Focus 1, Scope 2<br>Area of Focus 1, Scope 3-VoIP<br>Area of Focus 2<br>Area of Focus 3 |
| Presidio Networked Solutions, LLC        | Area of Focus 2   |
| SmartWAVE Technologies, LLC              | Area of Focus 2   |
| SOS Computers, LLC                       | Area of Focus 2<br>Area of Focus 3  |
| Systems Integration, Inc.                | Area of Focus 2<br>Area of Focus 3  |
| T-Mobile                                 | Area of Focus 1, Scope 3-Cellular   |

This notification by the State of intent to award shall NOT create rights, interests, or claims of entitlement in any respondent. This notification is not an acceptance of any offer, and the State retains the right to reject any response.

I appreciate your interest in doing business with the State of Tennessee and hope that you will respond to future solicitations.

Sincerely,

Kristen McKeever  
Sourcing Account Specialist