



March 19th & 26th  
 April 2nd & 9th  
 6pm—9pm  
 at the  
**Dickson County  
 Extension Office**

Cost is \$10 for all 4 meetings

- March 19<sup>th</sup> 2009 6pm
  - Introduction – Brad Greenfield *Dickson County Extension*
  - Marketing Replacement Heifers – Brad Greenfield
  - Marketing Herd Sires – Brad Greenfield & Wendy Lofton *TDA*
- March 26<sup>th</sup> 2009 6pm
  - PVP Sales, What and How? – Ben Neale *Coordinator for Tennessee Livestock Network*
  - Video Sales, Auction Sales and Alliance Sales – Kevin Thompson *Tennessee Livestock Producers*
- April 2<sup>nd</sup> 2009 6pm
  - Livestock Risk Insurance – Dr. Emmit Rawls *University of Tennessee Ag. Econ. Department*
- April 9<sup>th</sup> 2009 6pm
  - 2 Presentations from producers marketing beef off the farm
    - Josh Gunn – Robertson County
    - Matt Cole – Montgomery County
  - TDA Programs for Direct Marketing of Beef – Jon Frady *TDA*
  - Regulations in Direct Marketing of Beef – John Sanford *TDA*

For more information or to reserve a spot please contact  
 Brad Greenfield at 615-446-2788

